

Press Release



SoftBank Corp. and Lippo Group's Link Net Sign Agreement to Collaborate on 'Internet of Things' (IoT) Solutions

Jakarta, July 5th 2018 – SoftBank Corp. ("SoftBank") and Lippo Group's PT Link Net Tbk. ("Link Net") today announced that the two parties signed an agreement on development and deployment of 'Internet of Things' (IoT), its platform and solutions across the real estate, healthcare and mobility ecosystems in Indonesia, including most importantly at Lippo's mega-development Meikarta City, Lippo Malls, & Siloam Hospitals.

A signing ceremony was taken place at the Aryaduta Hotel in Jakarta on June 29th 2018. The sign was done by Marlo Budiman, Chief Executive Officer of PT Link Net Tbk., Lippo Group's leading high-speed broadband internet provider, and Hidebumi Kitahara, Vice President Global Business Strategy Division of SoftBank Corp.

Hidebumi Kitahara commented: "The global mobile industry is now entering the 5G era, with IoT becoming the central focal point of innovation. This partnership with Link Net shows our strong commitment to further boost technology innovation in the global market and further advance the ICT development in the country."



Marlo Budiman commented: "We are pleased to collaborate with SoftBank in initiatives that will at the initial phase, involve the deployment of IoT devices coupled with video analytics involving homes, commercial buildings, malls, offices, streets and other areas in our various property Developments. These Technology initiatives are consistent and in line to make Indonesia as the ASEAN's largest digital economy."

Overview of Lippo Group

Lippo Group is a pan-Asian investment holding company with investments in real estate, department stores, retailing, financial services, telecommunications, hospitality, healthcare, news media, and IT services. Over the past 60 years, it has established a model for growth, innovation and leadership in industries and new markets. Lippo's education foundation manages 52 schools and two universities, including Indonesia's leading private university. Lippo's healthcare initiative manages Indonesia's largest healthcare group, comprising 31 hospitals across the Indonesian archipelago, including Indonesia's first and only world-class cancer treatment hospital. Lippo is dedicated to its vision of "Growing in Stewardship, Transforming Lives".

About Link Net – First Media

Link Net, established in 1996, is the largest provider of services via cable in Indonesia, providing subscription of high quality television services, high-speed next generation broadband internet, and data communications under the brand "First Media".

Link Net owns and operates a network of Hybrid Fiber Coaxial cable ("HFC") and Fiber-to-the Home (FTTH) that provide high-speed internet access services to retail and business customers. Link Net also operates a subscription television channel in collaboration with PT First Media Television ("FMTV"), its subsidiary.

Learn more at www.firstmedia.com

About SoftBank

SoftBank Corp., a subsidiary of SoftBank Group Corp. (TOKYO: 9984), provides mobile communication, fixed-line communication and Internet connection services to consumers and corporate customers in Japan. Leveraging the innovative technologies of other SoftBank Group companies, SoftBank Corp. is also expanding into AI, IoT, smart robotics, FinTech, cloud security and other sectors.

Media Contact:

Duma Grace

Public Relations

PT Link Net Tbk (First Media)

Tel. (62) 21 527 8811

Email: duma.grace@linknet.co.id

SoftBank Corp.

Corporate Communications

Email: sbpr@softbank.co.jp